

# Your Match & Compare Report



Martin, here are the top 20 solutions to best match your needs.

In this report:

1. [Vendor Comparison](#)
2. [Top Bid Lifecycle Matches](#)
3. [Top Functional Requirements Matches](#)
4. [Full List of Matching Solutions](#)
5. [Overall Match Score](#)
6. [Vendor Selection and Implementation Strategy](#)
7. [Useful Resources](#)

Based on...

Bid Lifecycle Solution Match 

 Functionality Match

June 3, 2026

Congratulations! You're one step closer to finding your ideal solution. Your Match & Compare report includes the top vendors that match your priorities.

## Vendor Comparison

Our Vendor Comparison chart maps each vendor based on how well they meet both your Bid Lifecycle and Functionality requirements. The overall ranking represents a combined score of both metrics.

**Number of matching solutions**  
**20**

**Top 3 Software Categories**

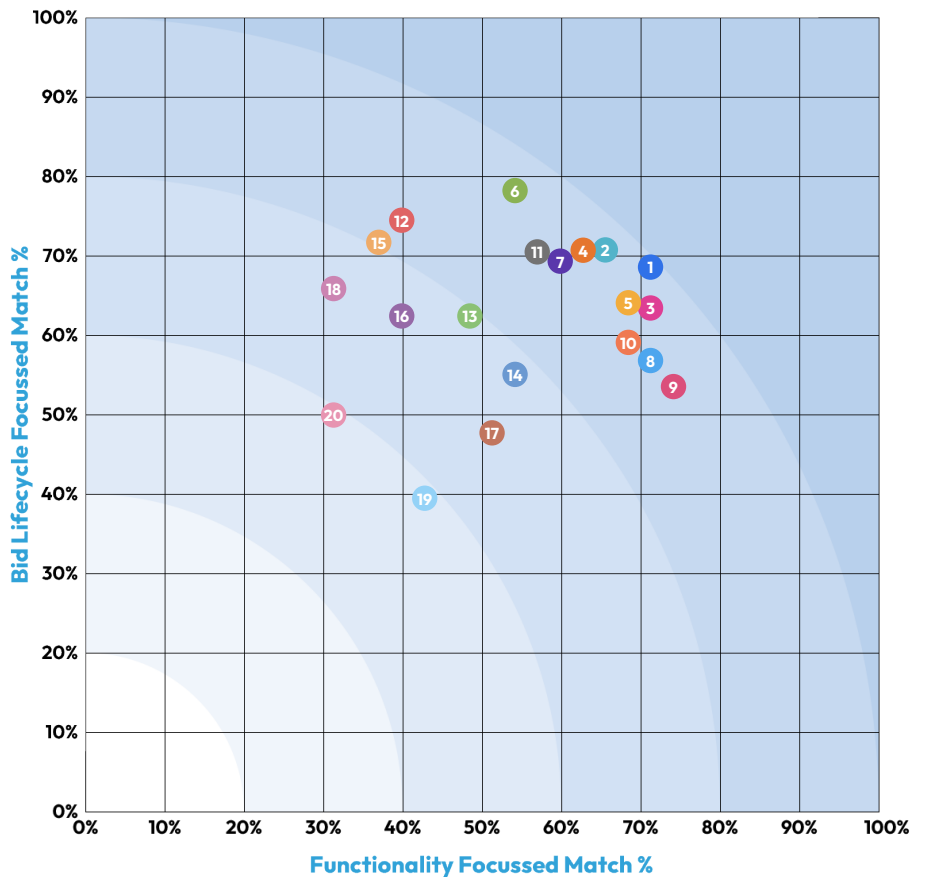
1. RFP Response Software
2. Bid Management Software
3. End-to-End Bid & Proposal Management Software

**Bid Lifecycle Solution Match Scores**

Highest 78%  
Average 63%  
Lowest 39%

**Functionality Match Scores**

Highest 74%  
Average 55%  
Lowest 31%



● Bid Lifecycle Focused Match %: Indicates how closely a solution matches your Bid Lifecycle priorities  
● Functionality Focused Match %: Indicates how closely a solution matches your functional requirements

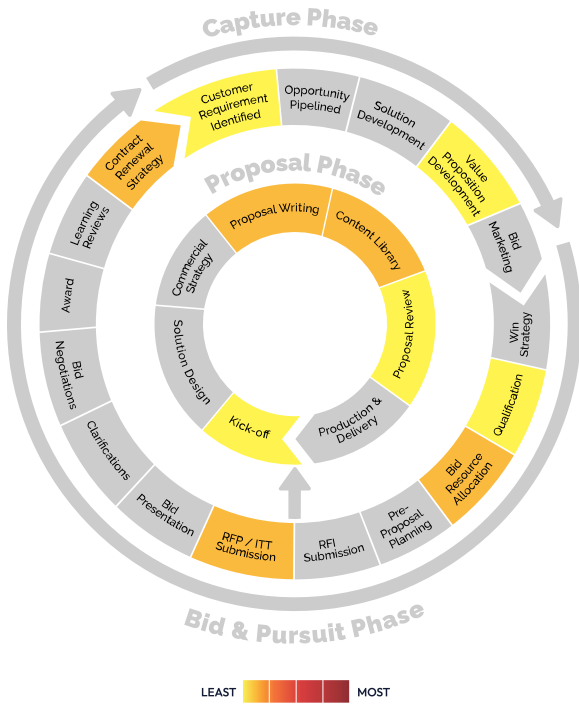
- |                   |                    |                         |               |
|-------------------|--------------------|-------------------------|---------------|
| 1 Bid Manager Pro | 6 Cognaire Respond | 11 QorusDocs            | 16 RFP360.AI  |
| 2 Responsive      | 7 AutoRFP.ai       | 12 Brainial             | 17 DeepRFP    |
| 3 BidScript       | 8 Ziva             | 13 AnswerTree           | 18 Tender Aid |
| 4 Lucius AI       | 9 Upland Qvidian   | 14 VisibleThread Platfo | 19 Altura     |
| 5 TenderB         | 10 ProposalFlowz   | 15 Contract Finder Pro  | 20 Dokifi     |



# Your Match & Compare Report



## Top Bid Lifecycle Matches



### Your Bid Lifecycle Heatmap

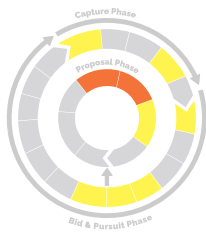
#### Your prioritised Bid Lifecycle phases:

1. RFP / ITT Submission
2. Proposal Writing
3. Content Library
4. Contract Renewal Strategy
5. Bid Resource Allocation
6. Proposal Review
7. Qualification
8. Kick-off
9. Value Proposition Development
10. Customer Requirement Identified

**Your business priorities and improvement goals:** Early engagement in the opportunity/deal; Manage quality and traceability of pre-written and AI generated content; Run effective key stage bid reviews and approvals; Increase win/capture rate; Reduce time to proposal first draft; Automate development of customer-focused proposals

## Bid Lifecycle Heatmaps for Top 3 Matching Solutions

Below are the Bid Lifecycle Heatmaps for the top 3 solutions that scored the highest when compared to your Bid Lifecycle priorities.



1 Cognaire

Cognaire Respond

78% Match

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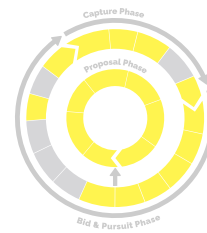


2 BRAINIAL

Brainial

74% Match

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3 Contract Finder Pro

Contract Finder Pro

72% Match

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# Your Match & Compare Report



## Top Functional Requirements Matches

Compare your selected features with those offered by the top 3 highest-scoring solutions on functionality match.



Upland Qvidian

**74% Match**

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Bid Manager Pro

**71% Match**

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BidScript

**71% Match**

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## Your Feature Selection

AI Virtual Assistant		✓	✓
Automated Answer	✓	✓	✓
Bid / No-Bid Decision Support	✓	✓	✓
Branded Templates	✓	✓	✓
Business Intelligence And Reports	✓	✓	✓
Centralised Content Repository	✓	✓	✓
Competitive Intelligence	✓	✓	✓
Content Categorisation	✓	✓	✓
Customer Insights	✓		
Document Automation	✓	✓	✓
Document Creation	✓	✓	
Document Design Customisation	✓	✓	
Document Reviews and Approvals	✓	✓	✓
Document Sharing	✓	✓	✓
Electronic Signature			
Estimation And Pricing Development			
Generative AI	✓	✓	✓
Industry News And Trends			
Knowledge Graphs			
Market Intelligence		✓	✓
Market Segmentation			
Multilingual Support	✓		✓
Natural Language Processing (NLP)	✓	✓	✓
Operational Performance Metrics	✓		✓
Real-time Collaboration	✓	✓	✓
Requirements Compliance Matrix	✓	✓	✓
Resourcing And Capacity Planning			✓
Retrieval-Augmented Generation (RAG)	✓	✓	✓
RFx Parsing / Shredding	✓	✓	✓
Scheduling And Milestone Tracking	✓		✓
Sentiment Analysis	✓	✓	
Task Management	✓	✓	
Version Control	✓	✓	✓
Win-Loss Analysis		✓	✓
Workflow Automation AI	✓	✓	✓



# Your Match & Compare Report



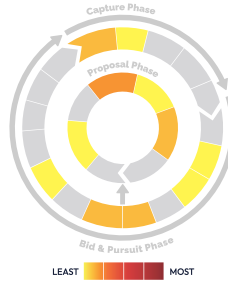
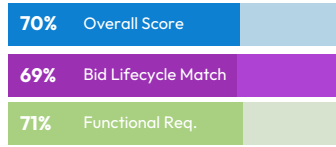
## Full List of Matching Solutions



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### 1. Bid Manager Pro

AI-powered Bid platform with 30-second bid/no bid Tender analysis, comprehensive fact-based insights, content creation, and collaboration across your entire bid lifecycle



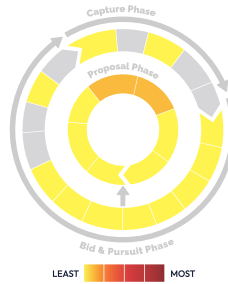
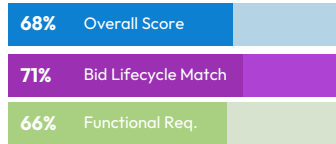
- Industry alignment? ✓
- Designed for your target client? ✗
- Local service & support? ✓
- Suitable for your team size? ✓
- Supports your solution focus? ✗



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### 2. Responsive

AI-driven RFP software accelerates response times, enhances collaboration, and integrates with existing tools to streamline proposal management and improve bid success rates.



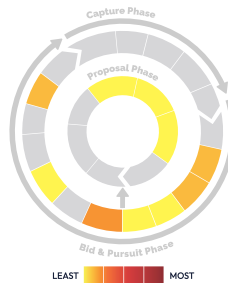
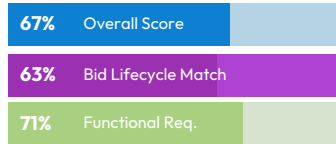
- Industry alignment? ✓
- Designed for your target client? TBC
- Local service & support? TBC
- Suitable for your team size? TBC
- Supports your solution focus? TBC



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### 3. BidScript

Turn institutional knowledge into winning bids. Automate the busy admin work, and allow for learning from every submission.



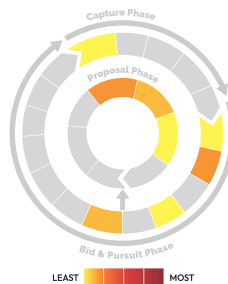
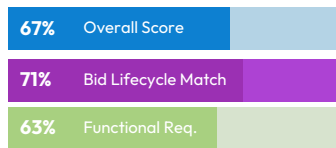
- Industry alignment? ✓
- Designed for your target client? ✓
- Local service & support? ✓
- Suitable for your team size? ✓
- Supports your solution focus? ✗



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### 4. Lucius AI

The AI Risk Engine for bids, RFPs, and tenders. Detects disqualifiers, shreds requirements into compliance matrices, drafts audit-ready, grounded responses.



- Industry alignment? ✓
- Designed for your target client? ✓
- Local service & support? ✓
- Suitable for your team size? ✓
- Supports your solution focus? ✗



# Your Match & Compare Report

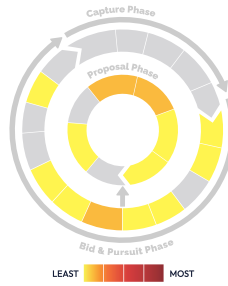
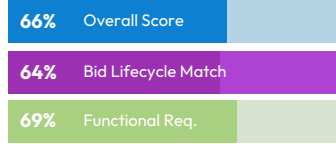


## 5. TenderB



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AI trained on 12,000 winning tenders. TenderB instantly analyzes RFPs, blueprints & documents, executes complex calculations & generates compliant bids with your company.



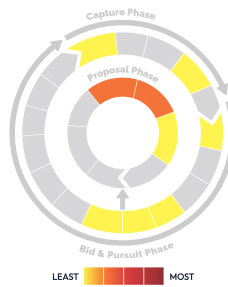
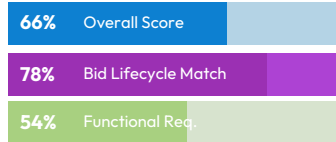
- Industry alignment? ✓
- Designed for your target client? ✓
- Local service & support? ✓
- Suitable for your team size? ✗
- Supports your solution focus? ✓

## 6. Cognaire Respond



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Cognaire Respond automates high-quality RFP, security questionnaire and DDQ responses using governed AI and SME workflows to improve accuracy, consistency and speed.



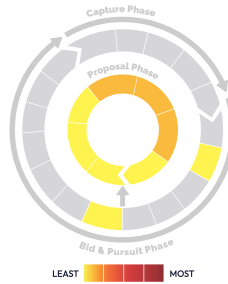
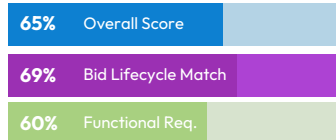
- Industry alignment? ✗
- Designed for your target client? ✗
- Local service & support? ✓
- Suitable for your team size? ✗
- Supports your solution focus? ✗

## 7. AutoRFP.ai



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AutoRFP.ai is an AI platform that automates RFP, DDQ, and questionnaire responses, generating accurate proposals in seconds to help teams win more deals faster.



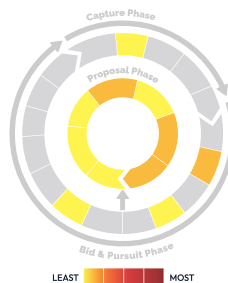
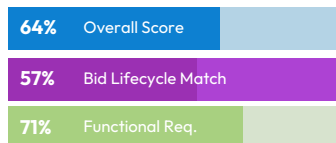
- Industry alignment? ✗
- Designed for your target client? ✗
- Local service & support? ✓
- Suitable for your team size? ✓
- Supports your solution focus? ✗

## 8. Ziva



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AI-native source-to-submission platform for tenders, RFPs, DDQs and grants. Discover, qualify, draft and deliver submission-ready responses with confidence.



- Industry alignment? ✓
- Designed for your target client? ✓
- Local service & support? ✓
- Suitable for your team size? ✗
- Supports your solution focus? ✓



# Your Match & Compare Report

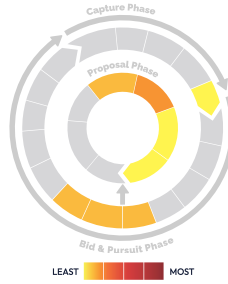
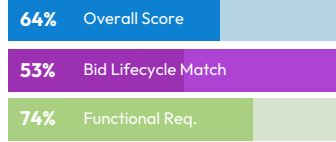


## Qvidian

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### 9. Upland Qvidian

Qvidian delivers better revenue results through consistently high-quality, persuasive, responsive, and compliant sales documents from prospect to revenue.



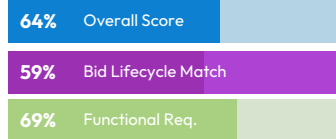
- Industry alignment? ✓
- Designed for your target client? ✗
- Local service & support? ✓
- Suitable for your team size? ✗
- Supports your solution focus? ✓

## ProposalFlowz

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### 10. ProposalFlowz

ProposalFlowz AI agents handle research, drafting, and assembly. You handle qualification, win themes, and decisions. Don't lose on bandwidth. Scale without headcount.



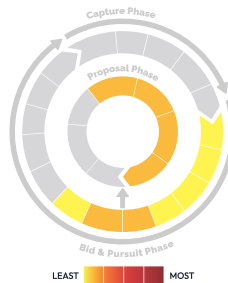
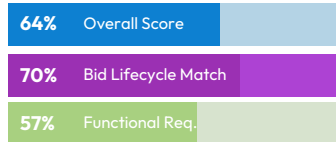
- Industry alignment? ✗
- Designed for your target client? ✓
- Local service & support? ✓
- Suitable for your team size? ✓
- Supports your solution focus? ✓

## QorusDocs

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### 11. QorusDocs

QorusDocs is an AI-powered platform that automates personalized business cases, pitches, and proposals, helping revenue teams collaborate efficiently and win more work.



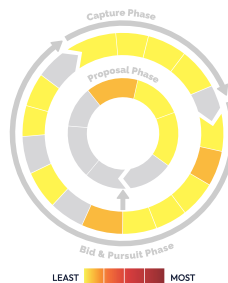
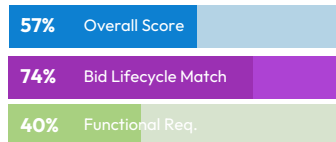
- Industry alignment? ✓
- Designed for your target client? ✗
- Local service & support? ✓
- Suitable for your team size? ✗
- Supports your solution focus? ✓

## BRAINIAL

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### 12. Brainial

Brainial - The AI Tender Platform with full-cycle support to qualify, analyse risks, and auto-draft proposals & questionnaires. 100% explainable AI.



- Industry alignment? ✓
- Designed for your target client? TBC
- Local service & support? TBC
- Suitable for your team size? TBC
- Supports your solution focus? TBC



# Your Match & Compare Report

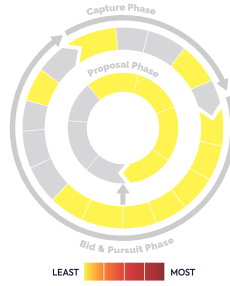
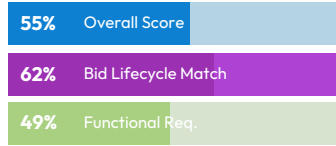


## 13. Answertree

AI-powered bid & proposal platform that retrieves approved answers, supports collaboration, & generates first drafts in PDF Word and Excel with governance & traceability.



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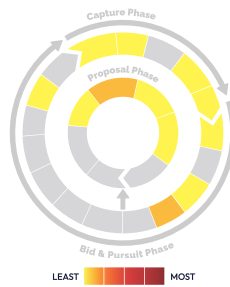
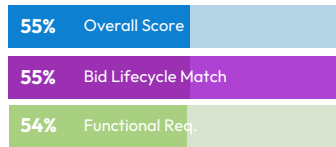
- Industry alignment? ✓
- Designed for your target client? TBC
- Local service & support? TBC
- Suitable for your team size? TBC
- Supports your solution focus? TBC

## 14. VisibleThread Platform

VisibleThread is a unified RFP platform from assessment to delivery. It automates shredding and compliance matrices, using GenAI and readability scores to secure the win.



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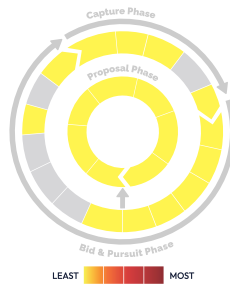
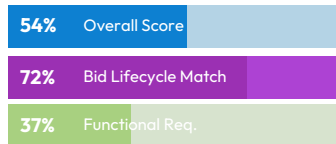
- Industry alignment? ✓
- Designed for your target client? TBC
- Local service & support? TBC
- Suitable for your team size? TBC
- Supports your solution focus? TBC

## 15. Contract Finder Pro

Contract Finder Pro provides an AI bid writer, offers alerts, access to contracts, competitive analysis, and simplifies tender searches across UK public sector portals.



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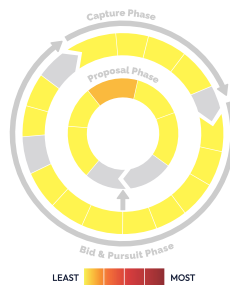
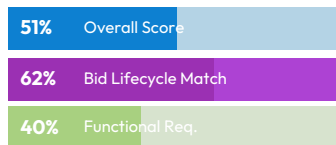
- Industry alignment? ✓
- Designed for your target client? ✗
- Local service & support? ✓
- Suitable for your team size? ✓
- Supports your solution focus? ✗

## 16. RFP360.AI

AI-powered RFP platform that automates creation, response, evaluation, and compliance—helping teams streamline procurement, reduce effort, and win more bids faster.



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- Industry alignment? ✓
- Designed for your target client? TBC
- Local service & support? TBC
- Suitable for your team size? TBC
- Supports your solution focus? TBC



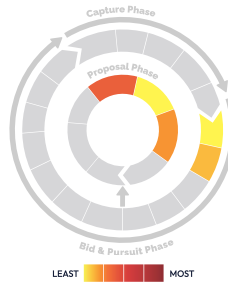
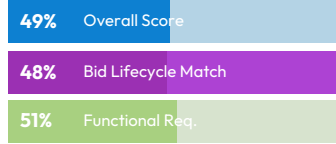
# Your Match & Compare Report



## 17. DeepRFP

DeepRFP streamlines proposal creation with AI agents and tools: RFP analysis, proposal drafts, proposal reviews, compliance matrices, and more.

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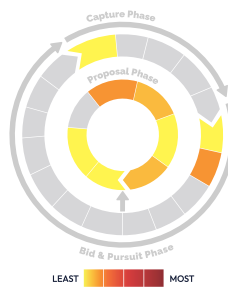
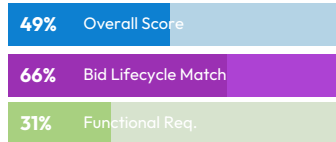
- Industry alignment? ✓
- Designed for your target client? ✓
- Local service & support? ✓
- Suitable for your team size? ✓
- Supports your solution focus? ✗



## 18. Tender Aid

AI-powered bid analysis & compliance for South Africa. Instant tender assessment, risk flagging & document readiness for local (B-BBEE) markets. Win more, faster.

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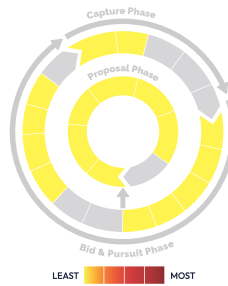
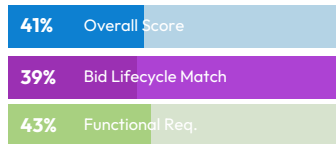
- Industry alignment? ✓
- Designed for your target client? ✗
- Local service & support? ✗
- Suitable for your team size? ✓
- Supports your solution focus? ✗



## 19. Altura

Altura automates bid management, enabling teams to quickly create high-quality proposals by streamlining admin tasks and enhancing focus on strategy and value.

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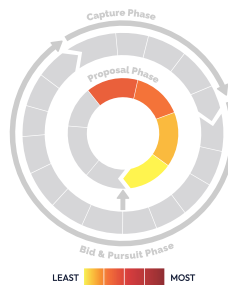
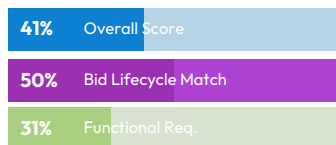
- Industry alignment? ✓
- Designed for your target client? TBC
- Local service & support? TBC
- Suitable for your team size? TBC
- Supports your solution focus? TBC



## 20. Dokifi

Optimise your bid response process, creating higher quality bids, faster.

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- Industry alignment? ✓
- Designed for your target client? TBC
- Local service & support? TBC
- Suitable for your team size? TBC
- Supports your solution focus? TBC

### Additional Solutions to Review

Match & Compare reports only include vendors that have submitted detailed solution and Bid Lifecycle information. Our Search platform has identified 45 vendors aligned with your "Popular Solution" selection — and while our information on these vendors is limited, we recommend considering the full range of available solutions when evaluating the market.

[VIEW ADDITIONAL SOLUTIONS >](#)



# Your Match & Compare Report



## Solution Match & Compare Table

Rank	Solution Name	Bid Lifecycle Solution Match Score	Functional Requirements Score	Overall Score
1	Bid Manager Pro	69%	71%	70%
2	Responsive	71%	66%	68%
3	BidScript	63%	71%	67%
4	Lucius AI	71%	63%	67%
5	TenderB	64%	69%	66%
6	Cognaire Respond	78%	54%	66%
7	AutoRFP.ai	69%	60%	65%
8	Ziva	57%	71%	64%
9	Upland Qvidian	53%	74%	64%
10	ProposalFlowz	59%	69%	64%
11	QorusDocs	70%	57%	64%
12	Brainial	74%	40%	57%
13	Answertree	62%	49%	55%
14	VisibleThread Platform	55%	54%	55%
15	Contract Finder Pro	72%	37%	54%
16	RFP360.AI	62%	40%	51%
17	DeepRFP	48%	51%	49%
18	Tender Aid	66%	31%	49%
19	Altura	39%	43%	41%
20	Dokifi	50%	31%	41%



# Your Match & Compare Report



## Do you need help selecting the right technology partner?

### Would you like to discuss your Match & Compare Report?

We can help you navigate your Bid Software selection journey with objective advice and independent guidance.

Our Bid Software Selection Support Services suite guides you through every step of your selection journey – helping you identify, evaluate, and implement the right software for your business. It is comprised of four flexible services to enhance your work-winning capabilities and deliver better bidding outcomes.

Click below to learn more or book your free 30-minute consultation now.

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#### Requirements & RFI Support

We define needs and deliver a tailored RFI template.



#### Response & Assessment Support

We manage vendor engagement and provide a data-driven shortlist.



#### Validation & Proof of Concept Support

We validate shortlisted options through customised PoC trials.



#### Launch Success Support

We prepare teams and processes for a successful launch.

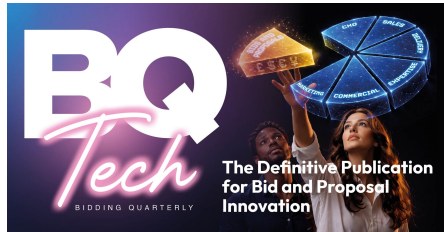
## Useful Resources



### Ask the Expert

With 50 Bid, Proposal, Capture and Winning Business Professionals on Bid Solutions' Expert Panel, you are never far from free specialist advice, help and support.

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### BQ Tech

BQ Tech is a new, standalone digital publication focused exclusively on the tools, technologies and thought leadership driving measurable improvement across the global bid and proposal profession.

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### Latest Bid Software News

All the latest bid software industry news, resources, trends, developments and insights in one convenient location.

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## Overall Match Score Distribution

This chart provides an indication of how closely all your matched vendors meet your unique requirements.

